Advanced Poly-Packaging, Inc.

1331 Emmitt Road • Akron, OH 44306 • 1-800-754-4403 • fax 330-785-4010 • www.advancedpoly.com

APP Lease Application Process

Advanced Poly-Packaging, Inc. (APP) offers financing to customers for the purchase of APP equipment which includes our Baggers, Printers, Conveyors, Counters, Scales and Systems. Our goal is to quickly process the lease so you have, at minimum, lease approval and a monthly lease figure very quickly after making a lease request.

First, APP will provide a "Budgetary" Quote for the equipment. APP can also provide a "Budgetary" Lease which would include the monthly payment figure, preapproval information and general terms of the lease. APP must receive a completed Lease Application which can be downloaded from our site: <u>https://ecom.advancedpoly.com/documents</u> Select Category: Billing and Download the Equipment Lease Application form. This is a fillable form so please email it to MachSales@advancedpoly.com when complete.

The budgetary quote and/or lease should be confirmed with a final quote and final lease payment figure which is prepared after APP has had the opportunity to evaluate your application and products to be packaged. This evaluation process is valuable to the customer because all equipment specifications are reviewed, suggested bag sizes are provided, estimated packaging production speed and estimated accuracy is provided. The results of the product evaluation should be provided to the customer to review the information. Any concerns regarding the information should be addressed with the APP machine sales engineer.

If the final quote is accepted by the customer, they should sign the quote and send it to APP. Upon receipt, APP will start the lease process which involves document preparation for the customer signature.

APP may elect to turn the lease application over to a lease company affiliate or, at its sole discretion, process the lease through APP. The final lease documents will indicate whether APP will be offering the lease, or whether a third-party lease company is responsible for providing the lease.

The lease documents must be signed and returned either to APP or its their party lease company. Upon receipt of the signed documents, the order will be processed, and a timeline provided to the customer.

In all cases, APP will communicate directly with the customer regarding equipment specifications, lead times, order processing, factory approval, site approval, installation, and other information regarding the order. APP General Terms & Conditions, along with the Quote Terms & Conditions will apply, with exception of the payment terms since the Lease will dictate these terms.

All lease terms must be adhered to and payments cannot be stopped unless approved by the lease company. The lease become affective as of the date the lease is signed, and the order is entered by APP.

If you have any questions regarding the lease process or information provided herein, please contact APP Machine Sales: <u>MachSales@advancedpoly.com</u>. Again, our goal is to promptly process the lease application, so you can make a decision on whether to proceed with a lease. Once you make that decision, our goal is to process the lease documents quickly to that the the order for equipment is not delayed.

Thank you for considering APP for your bagging and poly bag needs.

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